POLAND

Production of herbal raw materials

Poland = rich biodiversity

- > moderate climate
- > fair amount of humidity
- > variety of fertile soil types
- > plants from many corners of the world grow well

Polish traditional, medium-sized family farms are suitable for niche cultivation and specialization of products such as herbs and spices. Also SOCIAL issues.

RAISING FARMERS qualifications during winter trainings

SUPPORTING FARMERS by supervising their plantations and helping with documentation

TOTOKÓŁ UPRAWY POLOWEJ, STOSOWANIE ŚRODKÓW OCHRONY ROŚUN I NANOZÓW

HELPING FARMERS by providing:

seedlings

4B.

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machines

sowing seeds

SELECTIONS OF CROPS that grow well in our climate and in which we can specialize. NOTHING AGAINST NATURE!

To protect the environment we REDUCE greenhouse growing and irrigation. Sustainability!

We DEVELOP optimal farming and processing technology, often invent new machines. Polish construction companies and dedicated herbs solutions.

Production models of herbs in POLAND

INDUSTRIAL DRYING of herbs

- Concentrated on big crops like parsley, chives, valerian, dill
- Many new sophisticated facilities (EU funds) with very good production conditions
- Disadvantage:
 - higher temperature and air flow decrease active contents or aroma
 - Prelonging harvesting window (decrease of contents)

DRYING ON SMALL / MEDIUM SIZE FARMS

- Wide range of smaller products, cultivated and wildcrafted
- Flexibility to use different technics and settings
- Higher active contents (like essential oil in Valerian or thyme, RA in Melissa), because of slower and lower temperature drying
- Disadvantages: QA challenges, old technologies, low productivity, no strong cooperative organisations

WILD CRAFTING

- decrease of production in POLAND
- reworking of wildcrafted herbs from Ukraine
- big QA challenges
- unpredictable prices and quantities

What is current situation in Poland?

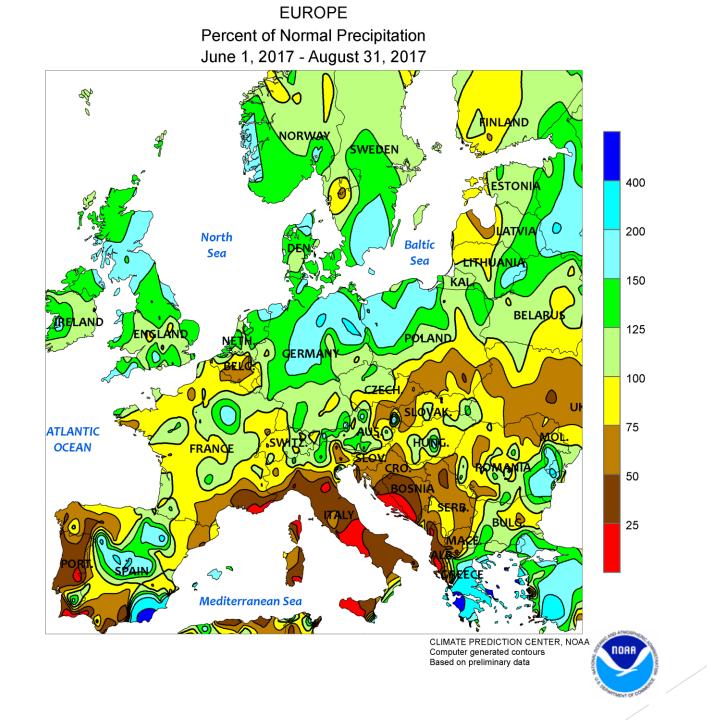
Implementation of PA and PAH solutions

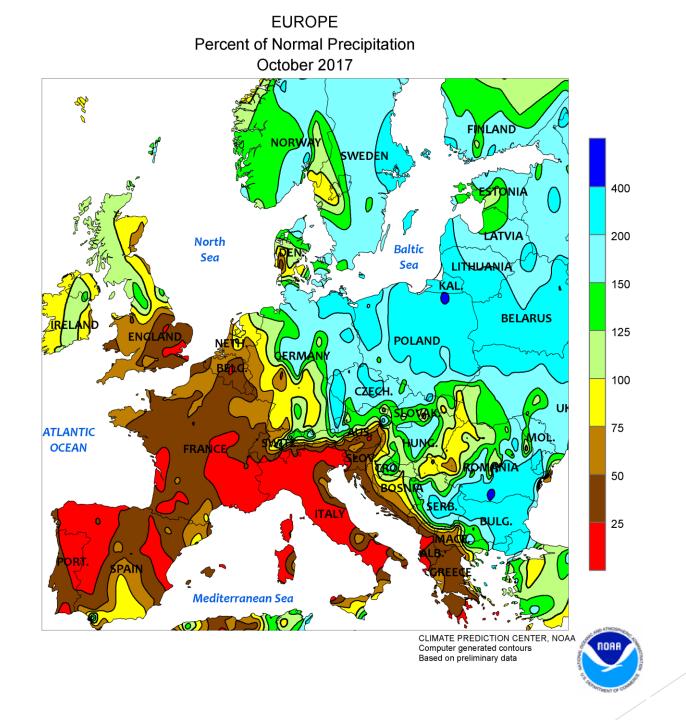
- chance and challenge for farmers and EU growers
- big understanding from farmers
- huge increase of production costs on farms and manufacturers

Professionalization of herbal business

- fewer producers
- decrease of total production in 2017 (climate?)
- bigger farms
- small herbal farms give up

Difficult (wet and cold) summer 2017





Labour deficit on farms 1.5 million Ukrainians work in Poland

Big domestic demand from Polish diet supplements companies

BUT new advertising restrictions may change it

MAIN HERBAL PRODUCTS OF POLAND

Silybum marianum

- 3000 hectares
- Good sylimarin content
- Huge local consumption

Carum carvi

- Biannual mainly
- High essential oil 3-5%
- Important local consumption

Thymus vulgaris

- for spices, pharmaceuticals, cosmetics and feed
 >3% essential oil
- huge increase of demand and production over last years
- Mainly export
- Increase of demand (Mediterranean food expansion?)

Mentha piperita

- essential oil >2%
- tea market mainly
- local consumption and export

Valeriana officinalis

one of biggest export item challanging active compounds

Matricaria chamomilla

Decrease of production PAs!!! Tea market mainly

Melissa officinalis

>500 ha per year

- rosmarinic acid 2-4%
- high essential oil

Plantago psyllium

Big local consumption Purity >99.8% also import from France (in wet years)

Salvia officinalis

- >1.5% essentail oil
- for tea, pharmaceutcals, spices and feed

THANK YOU

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